



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

Restaurant Relief: CEWS to Support Small Business

LAUREN VAN DEN BERG

Executive VP, Government Relations

DAVID LEFEBVRE

VP, Federal & Quebec Government Relations

CHRIS ELLIOTT

Chief Economist

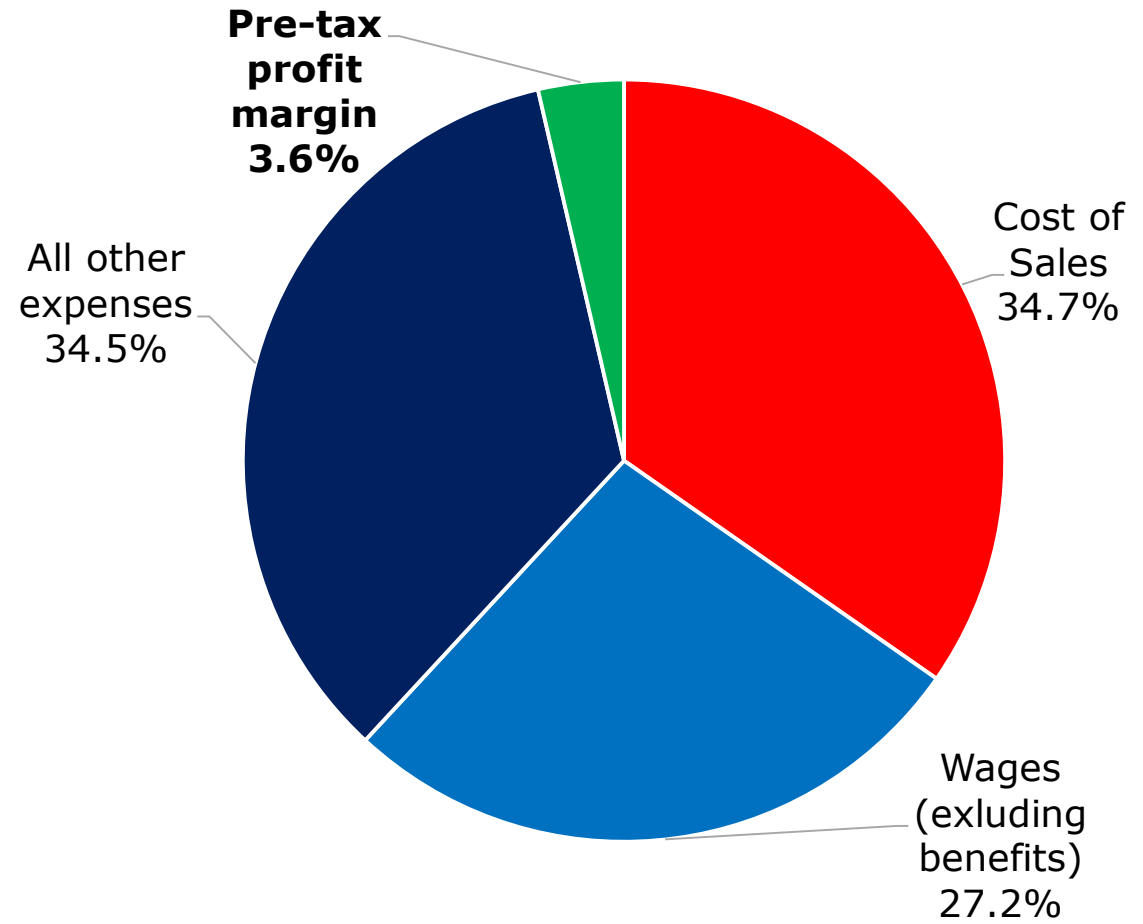
2019 Financials for an Average Full-service Restaurant in Canada

Annual sales: \$747,752

Average monthly sales: \$62,313

Average monthly profit: \$2,260

Average pre-tax profit: 3.6%

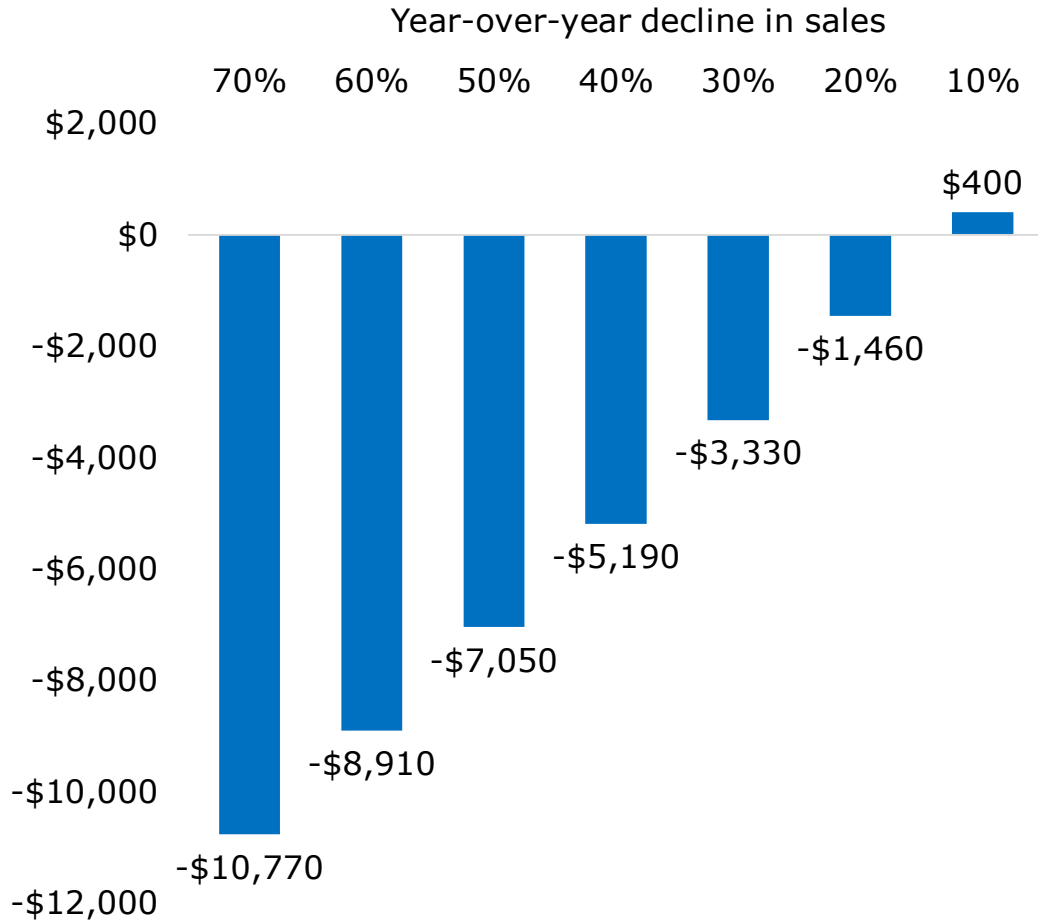


Source: Statistics Canada

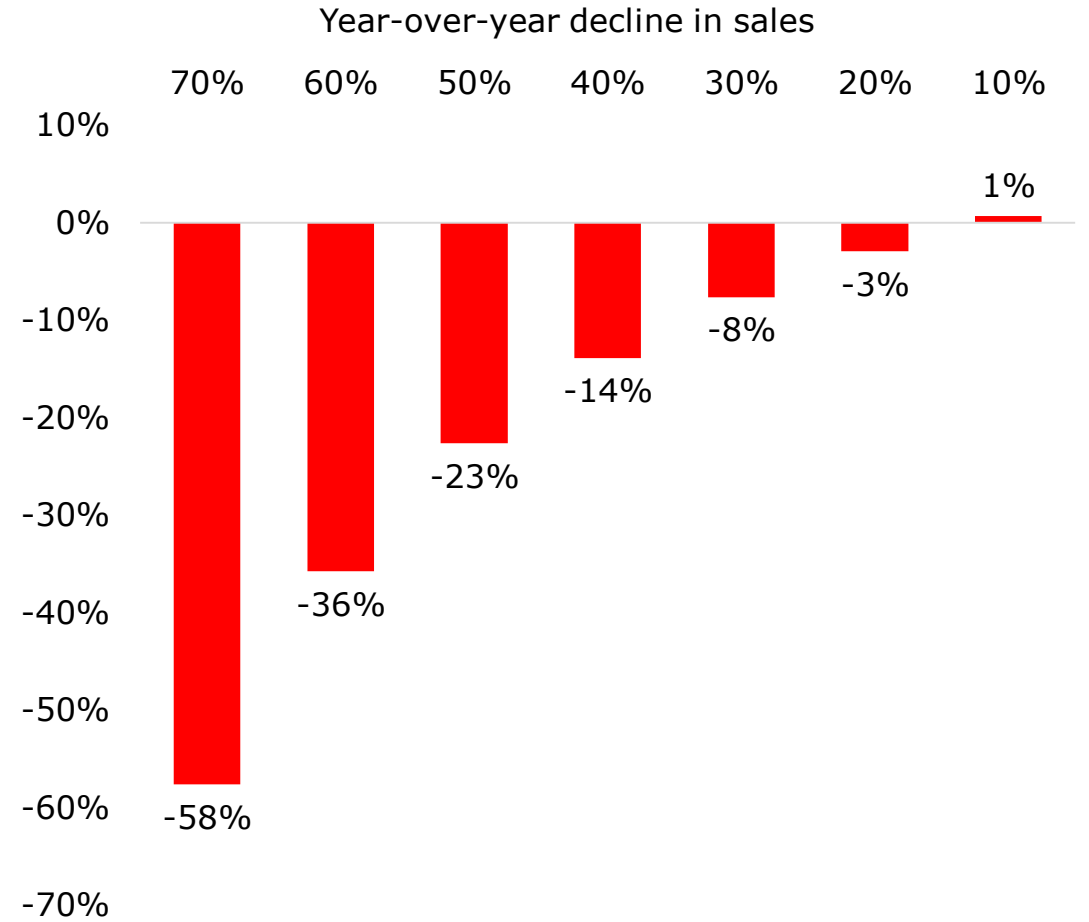
Monthly Restaurant Cash Flow at Various Declines in Revenue

Scenario 1: No wage subsidy or other government assistance

Cash flow before debt service (\$)



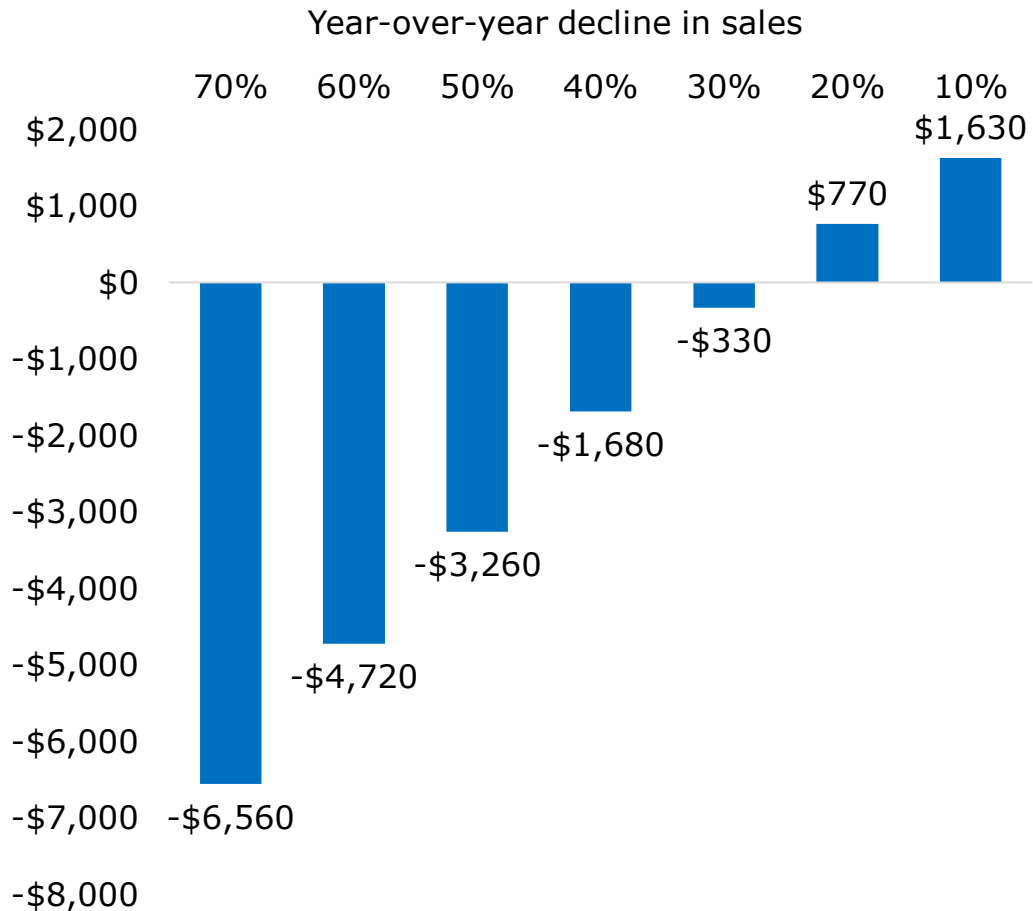
Cash flow before debt service as a % of revenue



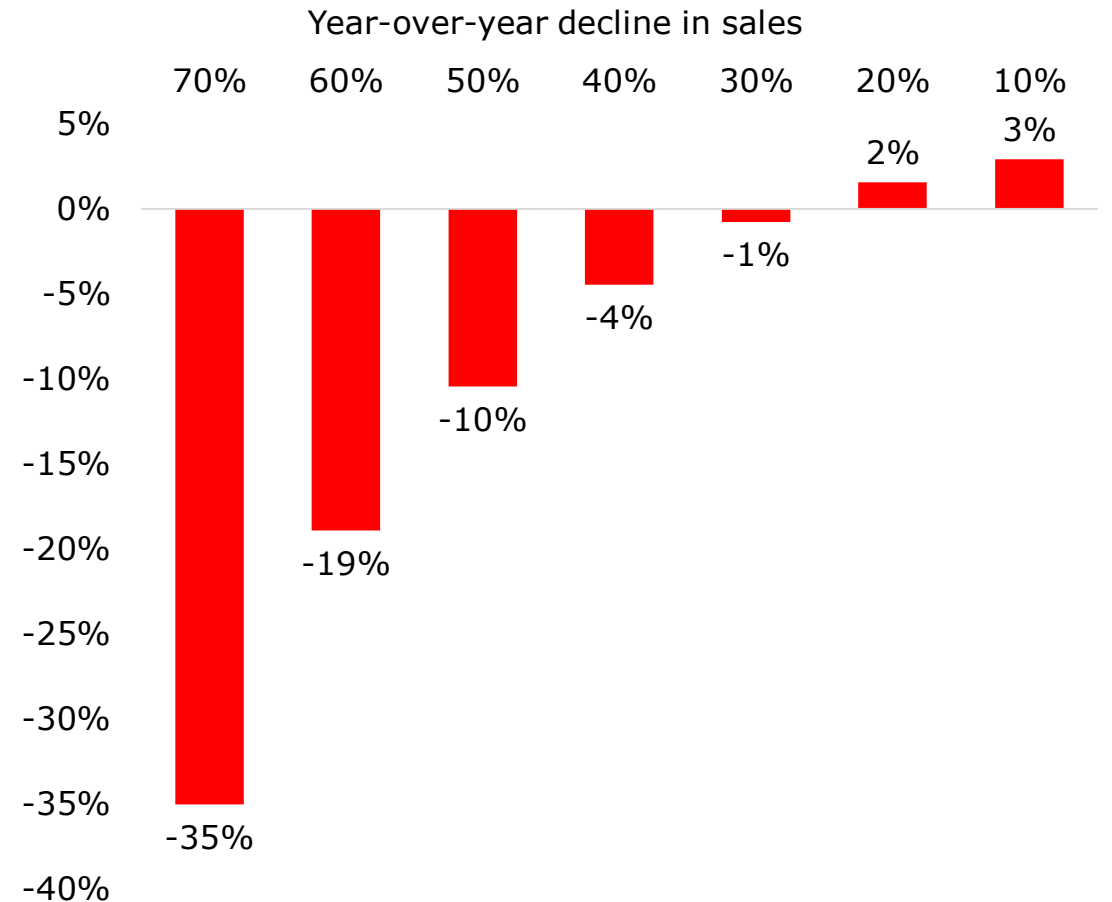
Monthly Restaurant Cash Flow at Various Declines in Revenue

Scenario 2: Period 8 CEWS

Cash flow before debt service (\$)



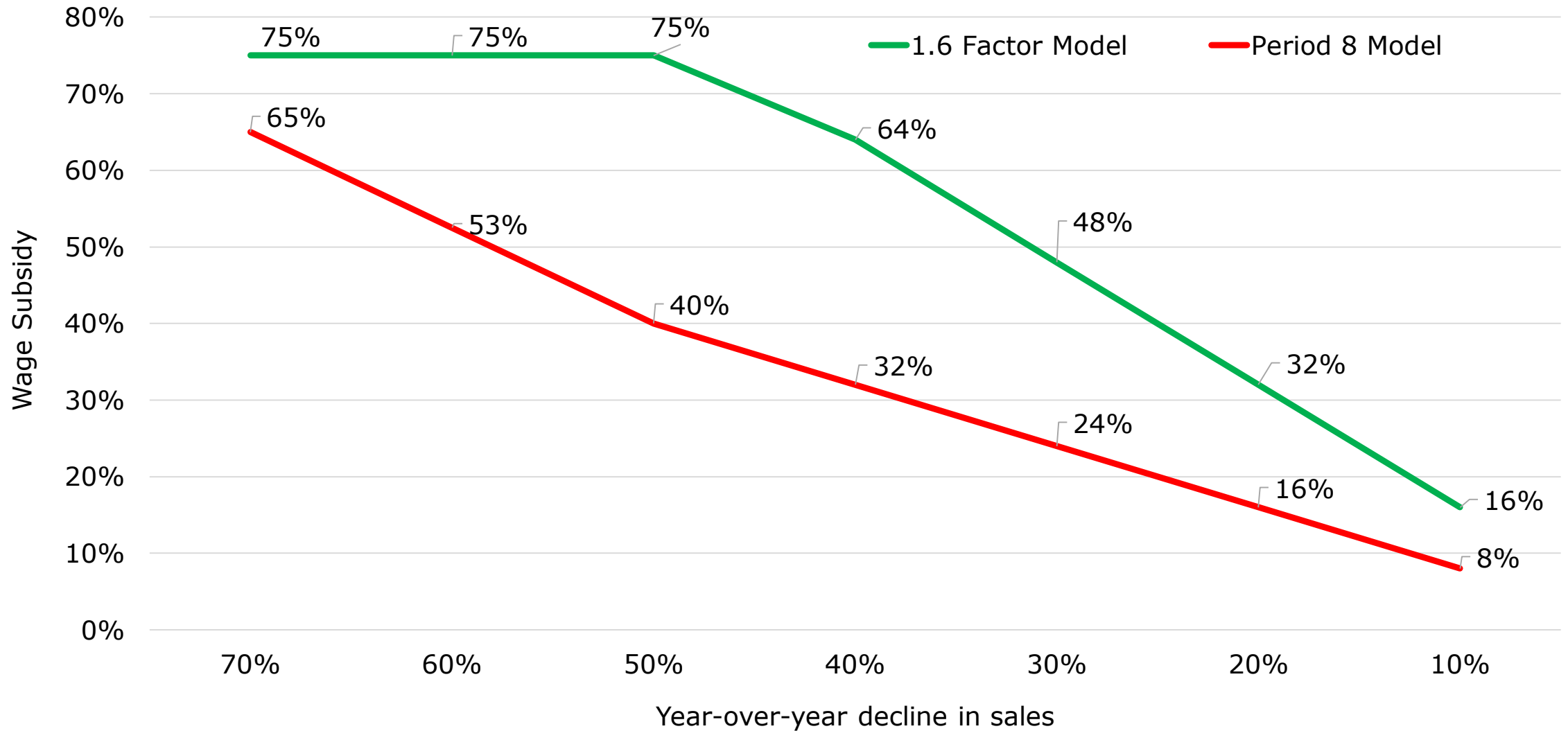
Cash flow before debt service as a % of revenue



Note: Calculations assume that no one employee exceeds the per week per EE cap

An Updated Wage Subsidy for Restaurants

Wage subsidy as a percent of restaurant wages

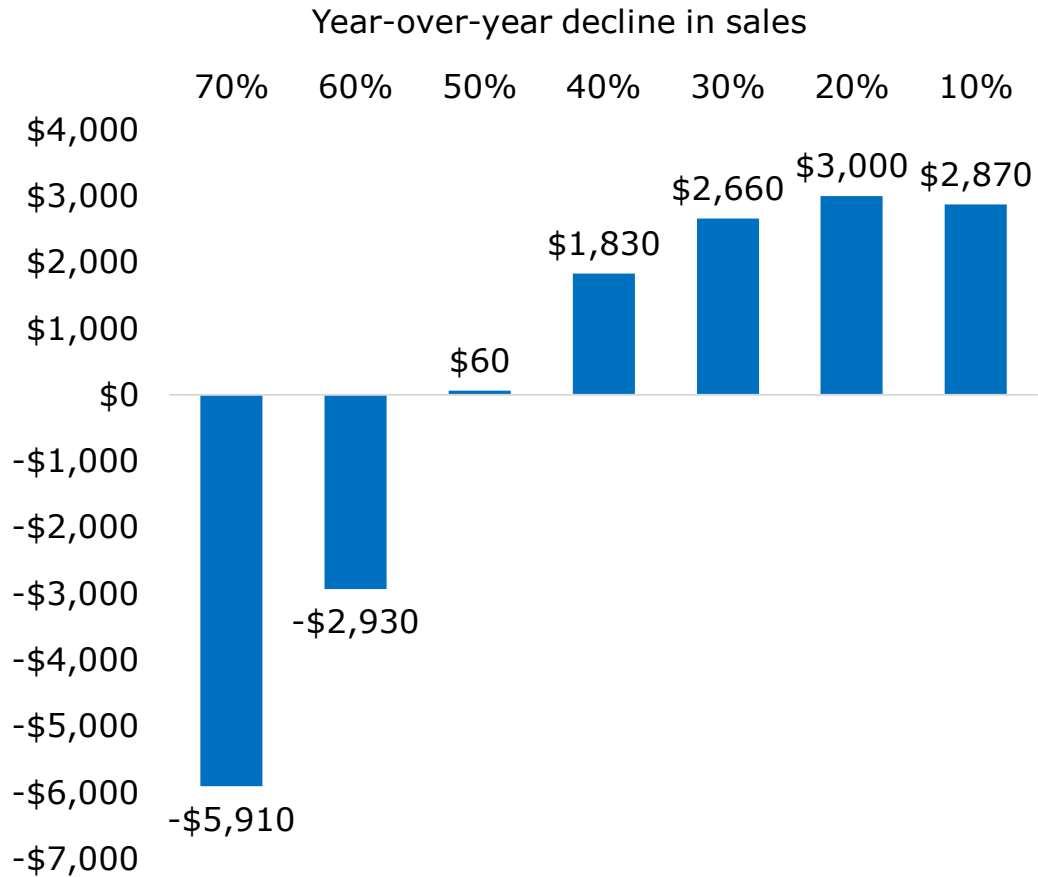


Note: Calculations assume that no one employee exceeds the per week per EE cap

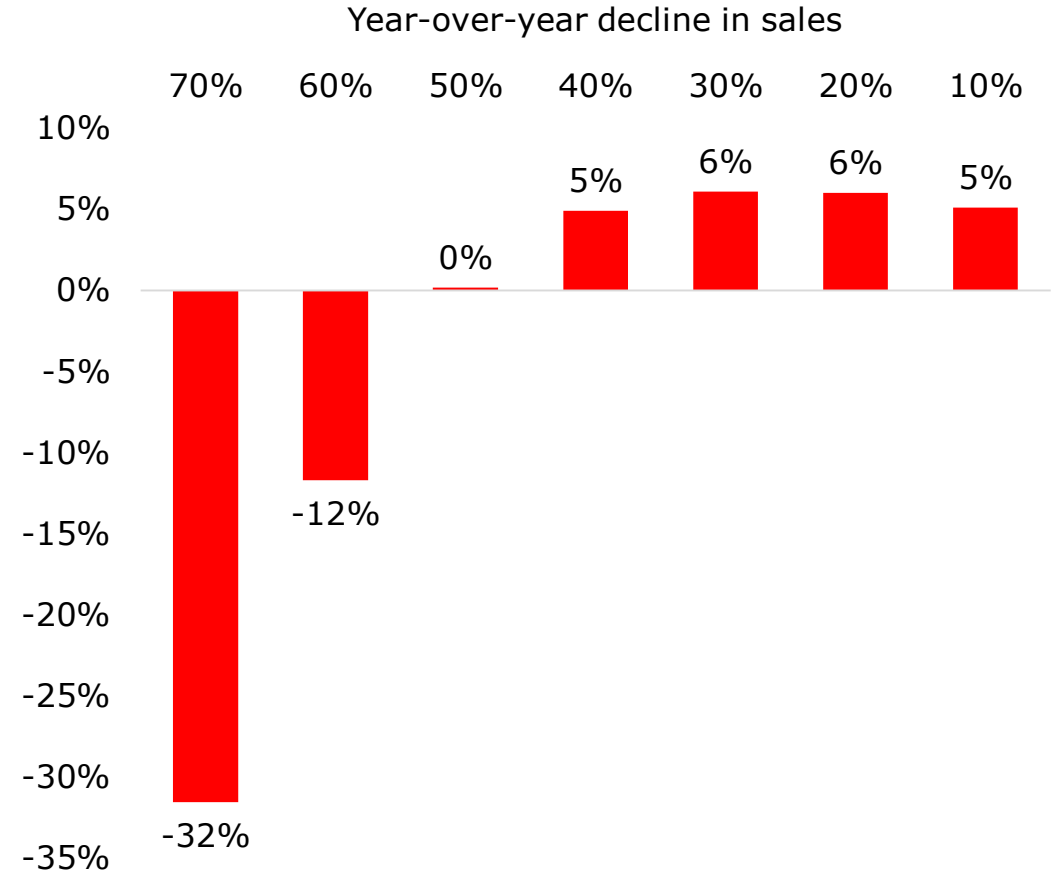
Monthly Restaurant Cash Flow at Various Declines in Revenue

Scenario 3: Wage subsidy calculated as 1.6 times the decline in sales*

Cash flow before debt service (\$)



Cash flow before debt service as a % of revenue



*Up to a maximum of 75%
Calculations assume that no one employee exceeds the per week per EE cap

QUESTIONS

LAUREN VAN DEN BERG

Lauren@restaurantscanada.org

DAVID LEFEBVRE

DLefebvre@restaurantscanada.org



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires